newton
CONNECTIVITY SYSTEMS

Newton's Velocity program offers peace of mind and greater business control by combining all mortgage processes into one simple, secure, cloud-based system. Through Velocity, you will be able to manage your prospects and clients every step of the journey.

Velocity is designed for prospect management, capturing an application, pulling credit reports, sending your file to a lender, managing conditions and storing documents. Velocity includes A-Z CRM functionality and thorough business-intelligence reports. One data entry point for all client, lender and file management activities in one platform.
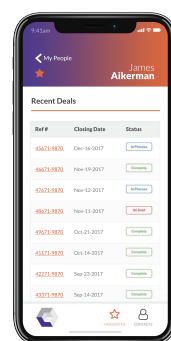
velocity

Choose from the "Classic View" or "Modern View", which includes:

- Robust application intake
- Credit Bureau pulls
- Direct application submission to key lender partners
- Ability to have all client info in one location
- All-in-one CRM system

Features

- Seamless condition management

- Unlimited document storage

- Calendar syncing

- Customized and automated email campaigns

- Secure client portal for document uploads and conditions updates

- Many new private lending options

- Payroll integration and pipeline reporting (Industry Solution)

- Robust tracking of email views and click throughs coming soon!

- Mobile app for brokers

- Digital bank statement scraping (to verify closing cost and payments)

- Automated credit score monitoring

- Greater cross selling opportunities (MPP, InsureLine, Visa Cards and more)

- E-Signature and approval package integration

- Print CRM Integration

- And much more!

Leading Edge App & Web Interface