



**newton** | CONNECTIVITY  
SYSTEMS

# Velocity Release Notes

Release Date: September 15, 2023

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## Overview

The September 15th, 2023 Velocity Broker Release includes various enhancements including:

- Lender Notification Emails
- Addition to Merge Tags within Workflows
- Changes to Required Fields within the Application




## Lender Notification Emails

### All the Deal Communication you Need!

We have streamlined the Lender Responses from your deals so you get the right information you need, when you need it!

Both the Deal Status and Lender Update email templates have been updated to include Notes and Conditions.



Hi Gerin George

**Newton Leading Edge II has updated the deal VOHFP-78802 for William Peter.**

Request sent to Lender: Wednesday, September 13, 2023 9:56 a.m. ET

Update(s) made to the deal:

- A condition was added.
- A document was added
  - Caro example\_mortgage\_statement.PDF
- A lender note was included.


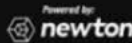
[Go to Deal](#)


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**Need Help?**

*Our Support Staff are always on hand to help you out.*

1-877-626-2022 | [customercare@newton.ca](mailto:customercare@newton.ca)



Hi Gerin George

**Newton Leading Edge II has Approved your credit request for William Peter on deal VOHFP-78802.**

Request sent to Lender: Wednesday, September 13, 2023 9:56 a.m. ET

Update(s) made to the deal:

- 2 conditions were added.
- 2 documents were added:
  - Custom Lender Commitment.pdf
  - 3675\_Tenancy Agreement.pdf
- A lender note was included.



[Go to Deal](#)

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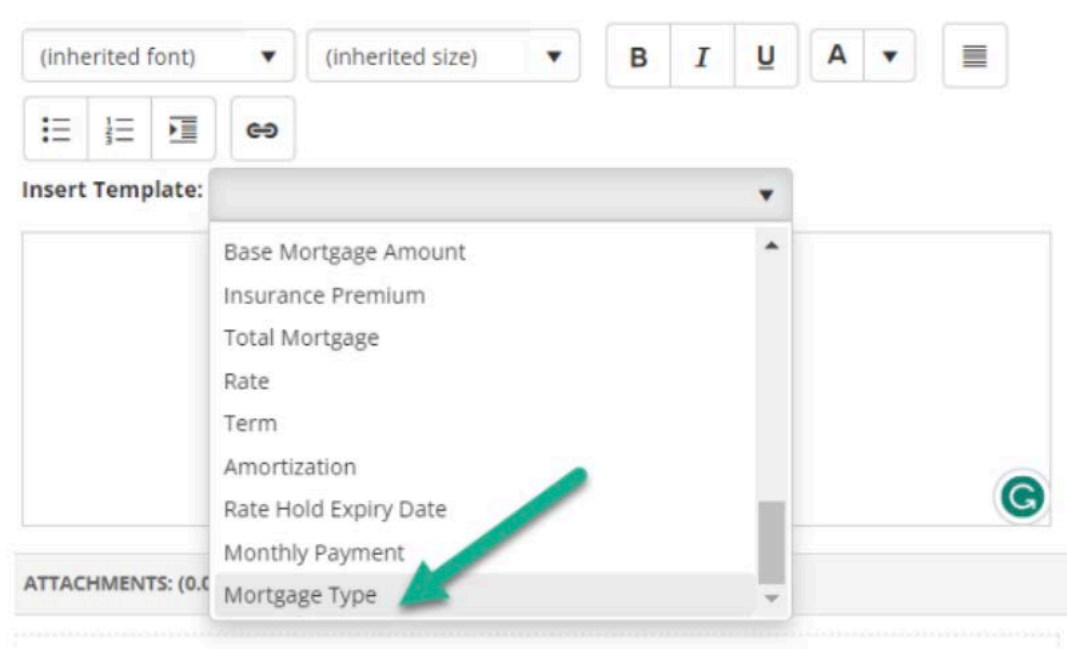


## Addition to Merge Tags within Workflows

### Added Ability to Personalize your Communication through Workflows

We have added a new Mortgage Type Merge Tag within Workflows to give you more opportunity to populate and personalize your emails to clients.

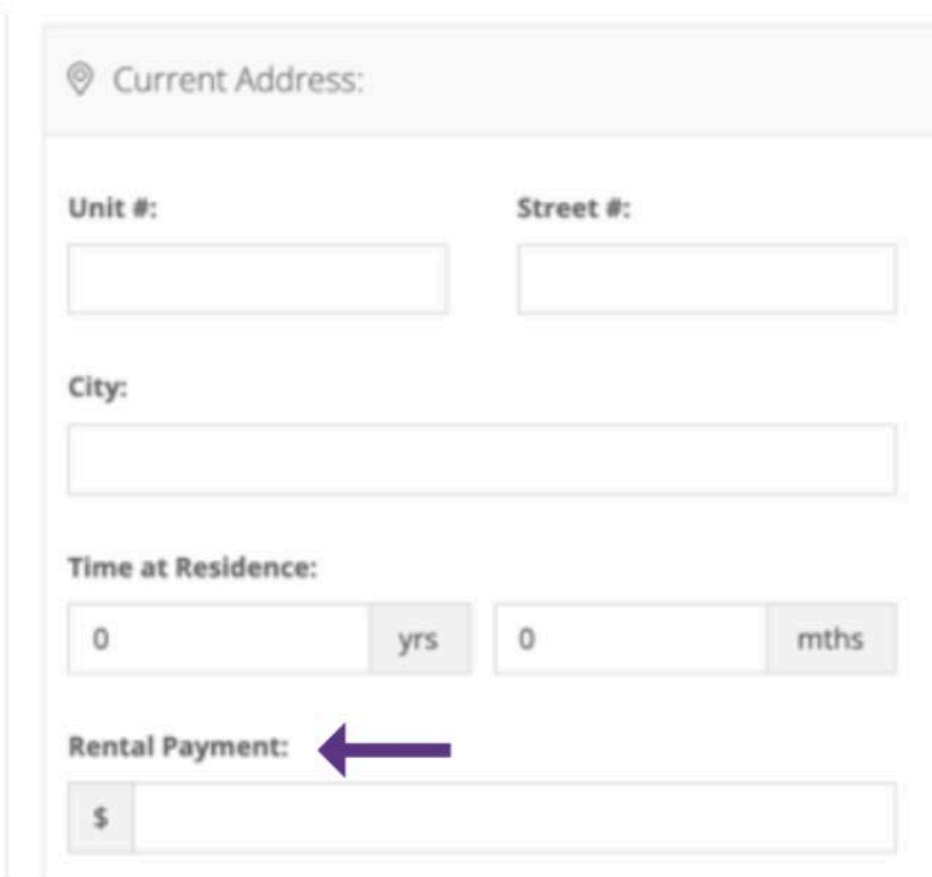
More to come soon!



## Changes to Required Field within the Application

### Adjustment to Required Field and more Accurate Calculations

To assist both Lenders and Brokers, we have made the Rent Payment a Required Field when the dwelling status is selected as Rent. This allows for a more accurate ratio calculation!



The image shows a screenshot of a web form with the following fields:

- Current Address:** A header section with a location pin icon.
- Unit #:** A text input field.
- Street #:** A text input field.
- City:** A text input field.
- Time at Residence:** Two input fields, one for years (labeled 'yrs') and one for months (labeled 'mths'). Both contain the number '0'.
- Rental Payment:** A text input field with a dollar sign (\$) on the left. A purple arrow points to this field from the right.



## Clear Cache

Due to our system update, be sure to clear your cache for optimal deal screen performance!

If you need instructions on how to do so, please click the relevant link below.

[Clear Cache - MAC](#)

[Clear Cache - PC](#)



## About Us

As a smart man once observed; “An object in motion tends to remain in motion along a straight line unless acted upon by an outside force.” **We’re that force!** The force that moves you from that straight, flat line to increasing your sales, improving your clients and lender’s satisfaction while reducing your cost, time and aggravation. Our goal is fulfilling your needs and exceeding your expectations. Newton provides a complete range of hosted and licensed system solutions capable of achieving seamless straight through processing of mortgage applications from initial customer enquiry to final mortgage advance.

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