



newton | CONNECTIVITY
SYSTEMS

Velocity Release Notes

Release Date: October 13th, 2023

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Overview

The October 13th, 2023 Velocity Broker Release includes enhancements to:

- Merge Tags within Workflows



Addition to Merge Tags within Workflows

Added Ability to Personalize your Communication!

We have added 15 new Merge Tags within Workflows to give you more opportunity to populate and personalize your emails to clients.

The Merge Tags added are:

- Agent Website
- Borrowers First Name x4
- Borrowers Last Name x4
- Maturity Date
- MPP Total Payment
- MPP Recipient Total Payment
- MPP Recipient Life Insurance Payment
- MPP Recipient Disability Insurance Payment
- Referral First Name
- Referral Last Name
- Referral Company Name
- Referral Email
- Loan Code
- Payment Frequency
- Payment Amount

The screenshot shows the 'ADD A WORKFLOW' configuration window. The 'STAGE' is set to 'Not Staged'. The 'TRIGGER' is set to 'Not Staged'. 'DAYS FROM TRIGGER' is set to '0' and 'After Trigger'. 'TIME OF DAY' is set to 'Hrs' and 'Mins'. 'ACTION' and 'ASSIGN TO' are empty. The language is set to 'English'. The 'CONTENT' section has a rich text editor with a font size of '(inherited size)'. The 'INSERT TEMPLATE' dropdown menu is open, showing the following options:

- Maturity Date
- MPP Total Payment
- MPP Recipient Total Payment
- MPP Recipient Life Insurance Payment
- MPP Recipient Disability Insurance Payment
- Referral First Name
- Referral Last Name
- Referral Company Name
- Referral Email



Clear Cache

Due to our system update, be sure to clear your cache for optimal deal screen performance!

If you need instructions on how to do so, please click the relevant link below.

[Clear Cache - MAC](#)

[Clear Cache - PC](#)





About Us

As a smart man once observed; “An object in motion tends to remain in motion along a straight line unless acted upon by an outside force.” **We’re that force!** The force that moves you from that straight, flat line to increasing your sales, improving your clients and lender’s satisfaction while reducing your cost, time and aggravation. Our goal is fulfilling your needs and exceeding your expectations. Newton provides a complete range of hosted and licensed system solutions capable of achieving seamless straight through processing of mortgage applications from initial customer enquiry to final mortgage advance.

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